

**Krishna Kant****Head, EMC Academic Alliance - Southeast Asia, Russia & ANZ**

Krishna Kant is the Head for EMC Academic Alliance Program at EMC Corporation. He is responsible for managing EMC Academic Alliance Program for South Asia, ANZ & Russia. He has to his credit, starting the program from the first pilot in India in 2005 to one of the most successful Industry-Academic Programs in the IT Industry today.

KK as he is popularly known brings over 16 years of sales focused experience in the IT industry. He holds a graduate degree in Electrical Engineering from Delhi College of Engineering, New Delhi. Prior to joining EMC, Krishna Kant handled education sales for Microsoft for North India. In the early part of his career he worked as a Mainframe Engineer at IMR Global. He has won various awards and accolades for his stellar contribution in each of his roles and his most satisfying has been the growth of the EMC Academic Alliance program from scratch to its current stature.